

Message Text

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PAGE 01 STATE 270670

73

ORIGIN EB-07

INFO OCT-01 CCO-00 RSC-01 SS-15 SSO-00 ISO-00 EUR-12 SP-02

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DRAFTED BY EUR:RDVINE/EB:TT:OA:JMEADOWS/AJ

APPROVED BY EB/TT -- MR. WALDMANN

S/S - WHLUERS

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FM SECSTATE WASHDC

TO THE WHITE HOUSE FLASH

INFO AMEMBASSY BRUSSELS IMMEDIATE

C O N F I D E N T I A L STATE 270670

TOSEC7

E.O. 11652: GDS

TAGS: EAIR, NL, NATO

SUBJ: BILATERAL BRIEFING PAPER: NETHERLANDS FOREIGN

MINISTER VAN DER STOEL

REF: VINE-STABLER TELECON

WHITE HOUSE PLEASE PASS SAM 86970

FOR STABLER

1. FOLLOWING ARE REVISED TALKING POINTS TO BE INSERTED
ON PAGE FOUR OF BRIEFING MEMO FOR SECRETARY'S MEETING
WITH VAN DER STOEL REGARDING CIVIL AVIATION.

-- WE ARE VERY MUCH AWARE OF THE SENSITIVITY OF YOUR
GOVERNMENT AND PUBLIC TO THE FORTUNES OF KLM.

-- THE POSITION OF PAN AM IS SUCH THAT WE TOO ARE UNDER
STRONG PRESSURE TO TAKE ACTION.

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-- WE ARE PREPARED TO ENTER A THIRD ROUND OF TALKS WITH

YOU ON THE ASSUMPTION THAT SOME REDUCTION OF EXCESS
CAPACITY BY KLM IS POSSIBLE. THESE WOULD TAKE PLACE
WITHIN A MONTH.

-- IN THE MEANTIME, WE WOULD LIKE TO SUGGEST THAT WE
PROPOSE TO PAA AND KLM THAT MATTER BE DISCUSSED BETWEEN
THEM. WHILE WE COULD NOT ACCEPT A POOLING ARRANGEMENT

FROM SUCH TALKS, IT MAY BE THAT THEY CAN TOGETHER FIND
THE BASIS FOR A MUTUALLY ACCEPTABLE SOLUTION.

-- I WILL REVIEW PERSONALLY ANY CAB RECOMMENDATIONS ON
THIS MATTER WHEN THEY ARE SUBMITTED TO THE PRESIDENT.

INGERSOLL

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